



Inside Sales – Louisville, KY

We are looking for a talented and competitive Inside Sales Representative that thrives in a quick sales cycle environment. An inside sales rep will play a fundamental role in achieving our revenue growth objectives. You must be comfortable making dozens of calls per day, working with channel partners, generating interest, and closing sales.

Responsibilities

- Understand customer needs and requirements
- Manage Rental Fleet
- Service and Sales Support for Light Industrial Compressors
- Manage Sub Distributors
- Management of monitoring systems

Skills

- Strong phone presence and experience dialing dozens of calls per day
- Experience working with Salesforce.com or similar CRM
- Excellent verbal and written communications skills
- Strong listening and presentation skills
- Ability to prioritize, and manage time effectively

Benefits:

- 401(k)
- 401(k) matching
- Dental insurance
- Health insurance
- Health savings account
- Life insurance
- Paid time off
- Vision insurance

To apply, please send your resume to jobs@airsystems-llc.com